e-geos
AN ASI / TELESPAZIO COMPANY

PRESS RELEASE

e-GEOS and Umbra announce the signature of a Reseller Agreement

Rome, March 11th 2024 - e-GEOS (Telespazio 80%, ASI 20%) and Umbra, a vertically integrated space techhology company, today announced that they have entered into a Reseller Agreement that will grant e-GEOS non-exclusive, world-wide distribution rights for Umbra SAR satellite data, marking a significant advancement in the accessibility and availability of high-resolution SAR imagery.

Through this Agreement e-GEOS will enrich its SAR satellite data offering and Umbra will target a larger pool of customers, users and application services. Umbra and e-GEOS satellites offer unparalleled imaging capabilities, capturing high-resolution data at any time, day or night, and in all weather conditions.

More specifically, the Agreement enables e-GEOS to order new tasking imagery as well as data from Umbra's archive, complementing the Italian Space Agency's COSMO-SkyMed First and Second Generation unique capabilities with high temporal revisit data available from the Umbra constellation, which Umbra and COSMO-SkyMed data may be also combined to generate and distribute value-added and derivative products.

Additionally, the agreement establishes terms and conditions that enable fast, joint response to market opportunities, combining both Parties' satellite assets with e-GEOS expertise in the development of services and applications delivered through proprietary vertical digital platforms.

"*Reaching this agreement with Umbra reinforces our role as a world leader in geoinformation with access to new and different SAR capabilities in which we already have unique expertise*", said **Paolo Minciacchi**, CEO of e-GEOS and SVP of Telespazio Geo Information Line of Business. "*This agreement is key to pool not only data, but strong expertise in the SAR world that has exponential development opportunities*."

"*Partnering with e-GEOS brings together the two highest resolution commercial SAR constellations in the world*", said **David Langan**, co-founder and CEO of Umbra. "*Our combined capability will provide unparalleled resolution and timeliness for the world's most demanding missions*."

ABOUT e-GEOS

e-GEOS, an ASI (20%) / Telespazio (80%) company, is a global leader in delivering applications and services through highly technological and innovative Geoinformation platforms based on Artificial Intelligence and cloud technology. e-GEOS offers a unique portfolio of application services, from data acquisition to analytical report generation, also thanks to its optical and radar capabilities and fast access to the superior monitoring capabilities of the Italian Space Agency's first- and second-generation COSMO-SkyMed constellation, of which e-GEOS is the exclusive distributor worldwide. e-GEOS manages the Matera Space Center for the acquisition, storage and processing of multi-mission satellite

data. The Center is one of the stations of the Core Ground Segment of Copernicus and receives radar data acquired by Sentinel-1 mission.

Telespazio Press Contact:
Paolo Mazzetti | +39 335 6515994 | paolo.mazzetti@telespazio.com
Alessandro Iacopini | +39 331 6004894 | alessandro.iacopini@telespazio.com

e-GEOS Communication:
Catia Rispoli | +39 337 1544348 | catia.rispoli@e-geos.it

ABOUT Umbra

Umbra is a vertically integrated space technology company that offers intelligence data as a service to commercial and government customers. Umbra's constellation of satellites, with eight currently in orbit and plans for a 32-satellite deployment, promises advanced technical capabilities for data collection and monitoring. Our cutting-edge products help customers solve complex business, environmental, and security challenges. Umbra is a U.S.-owned and operated company headquartered in Santa Barbara, California, and has a presence in Austin, Texas, and Washington, D.C. For more information, visit https://umbra.space.

Umbra Press Contact:
Jon Galpern | +1 805 6184407 | jon.galpern@umbra.space